



Harvey Construction Corporation
 10 Harvey Road
 Bedford, NH 03110
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 www.harveyconstruction.com

February 24, 2015

Capt. William Breault
Dover Police Department
Field Operations Division
Dover, NH Police Department

RE: Recommendation of Award
 JUTRAS SIGNS
SIGNAGE/FLAGPOLES
 Dover Police Facility and Public Parking Garage/Orchard Street Reconstruction

Dear Mr. Breault,

Harvey Construction is seeking approval to award the **SIGNAGE/FLAGPOLES** contract for subject project to **JUTRAS SIGNS** for the total amount of **Eighty Five Thousand Seven Hundred Eighty Four Dollars and 0.00/100 (\$85,784.00)**. Scope of work in accordance with the Dover Police Facility and Public Parking Garage Plans dated 11/17/14, Site Development Plans dated 6/30/14 and Orchard Street Reconstruction – Subdivision Plans dated June 2014 prepared by CLD Engineers and Lavallee Brensinger. The final contract amount subject to reconciliation of final ALTERNATES accepted by City.

The following VE alternates are pending selection:

- **VE #10A SIGNAGE - Reduce size of 10' seal to 8':** \$(3,100)
- **VE #10B SIGNAGE - Use Best Sign Systems (Lucent) product for (211) ADA signs** \$(2,150)
- **VE # 10C SIGNAGE - Use Best Sign Systems (Strata) product for (211) ADA signs** \$(7,200)

If you have any question or concerns, please advise.

Very Truly Yours,

Harvey Construction Corporation

**Andrew
 Martino**

Digitally signed by Andrew Martino
 DN: cn=Andrew Martino, o=Harvey
 Construction, ou,
 email=amartino@hccnh.com, c=US
 Date: 2015.02.25 15:32:46 -05'00'

Andrew P. Martino, P.E., LEED AP
 Project Manager

I hereby authorize Harvey Construction to enter into a contract agreement with the aforementioned subcontractor/supplier on behalf of the City of Dover for the amount stated above.

Capt. William Breault

3/2/15
 Date

Andrew Martino

Subject: FW: Dover Police Station & Parking Garage
Attachments: flagpole quote 41342.pdf

Hi Andrew,

Below is the price breakdown for the signs we discussed, along with alternates at the bottom of the pricing grid. I've also attached the flagpole quote. Please let me know if there's anything else you need.

The "strata" signs from Best are really nice – they're curved like the ones that were specified from APCO, and the deduct is substantial.

Illuminated letters & 10' seal	1 set	\$14,100.00
Interior ADA signs (APCO)	211	\$24,100.00
L1 and L2 signs	43	\$3,600.00
S2, S2A, S3, S3A signs	4	\$2,660.00
R7-8, R7-8a, S20 signs	19	\$1,500.00
S10 signs	318	\$5,360.00
S9, S11, S16, S27, S28, S30, S31, S32 signs	47	\$18,300.00
S13, S17, S4, S5, S6, S7, S21 signs	42	\$2,700.00
	473	
Elevator	6	\$680.00
Cast letters	1 set	\$1,100.00
TOTAL ALL SIGNS ABOVE		\$74,100.00
Reduce size of 10' seal to 8'	Deduct	\$3,100.00
Use Best Sign Systems (Lucent) product for (211) ADA signs	Deduct	\$2,150.00
Use Best Sign Systems (Strata) product for (211) ADA signs	Deduct	\$7,200.00

Cathy Champagne
JUTRAS SIGNS
30 Harvey Road | Bedford, NH 03110
p: 603.622.2344 x 111
f: 603.668.6571
c: 603.315.7328
www.jutrassigns.com

JUTRAS SIGNS voted "**Best Commercial Sign Company**" by NHBR every year since the inception of the category in 2009.



QUOTE

Date: 8/14/2014

Project # 41342

30 HARVEY ROAD - BEDFORD, NH 03110-6818
TEL 622-2344 FAX 668-6571

Jillian Nicholls Office 622-2344 x 113
jillian.nicholls@jutrassigns.com

PREPARED FOR:

Harvey Construction Co., Inc.
10 Harvey Road
Bedford, NH 03110-6805

JOB LOCATION:

Dover Police Facility and
Parking Garage
Dover, NH

DESCRIPTION OF WORK:

SECTION 10 75 00 FLAGPOLES: One (1) 30' flagpole (ECX30IH) and two (2) 25' flagpoles (ECS25IH), installed = \$11,684.00

- Item 002270: (1) 5' x 8' Annin brand United States flag (nylon) = \$63.98
- Item 002730: Option: 5' x 8' Annin brand United States flag (Tough-Tex) = \$84.00
- Item 143470: (1) 4' x 6' Annin brand New Hampshire flag (nylon) = \$50.48
- Item 000999: (1) 4' x 6' Annin brand City of Dover flag (nylon) = \$239.00*

*City of Dover flag is single, digitally printed flag (mirror/reverse) with canvas heading and grommets. Price includes artwork - layout will be furnished for approval prior to production.

Total for 3 flagpoles and 3 nylon flags = \$12,037.46 (add \$20.02 for Tough Tex US flag)

TOUGH-TEX (item #002730): Annin's exclusive 100% 2-ply, spun woven polyester fabric offers the greatest durability and resists high winds. The open weave reduces fabric stress for the longest wear, and Annin's Tough-Tex flag is the longest lasting flag made.

NYLON (item #002270): Heavyweight Nyl-Glo US banner flags feature embroidered stars, sewn stripes and leather tabs and are made with SolarMax Nylon flag material. This nylon outperforms other nylons due to the best resistance to damaging ultraviolet rays and dense 200 denier nylon weave. It will fly in the lightest breeze, features the brightest colors for a superior appearance, and is the longest lasting nylon flag material available.

Installation: At approved location using necessary support material. All labor, material and equipment to be furnished by Jutras Signs. Installation price is based on normal soil and digging conditions. If any rocks, pavement, underground obstacles, ground frost, winter conditions, ledge, water, utility lines or any other obstructions are encountered requiring additional excavation, condition will be assessed and any additional work not estimated in this agreement will become an additional charge above and beyond the prices quoted in this proposal. **SITE READINESS:** If for any reason, installation is not able to be completed on the scheduled day(s), additional charges may apply.

Warranty: One year warranty against operating deficiencies and defective workmanship or material. Such defects will be remedied at our option using new parts, new devices or replacement of the device.

Terms: Signed quote and 50% deposit due with order. Balance due upon receipt of billing for materials/product, execution of services and/or substantial completion of work.

The above prices, specifications and conditions are satisfactory and are hereby accepted. Payment will be made as outlined above.

Signature _____ **Date** _____

PRINT NAME:

Retainage may be applied to final invoice for punch list items. Prices based on costs and conditions existing on date of quotation and are subject to change at any time by seller before final acceptance. Typographical & stenographic errors subject to correction. All quotations and agreements are contingent upon strikes, accidents, fires, availability of materials & other causes beyond our control. Request a Certificate of Insurance jillian.nicholls@jutrassigns.com